



## CASE STUDY

# SAE Downtown receives \$252,000 projected savings

### THE CHALLENGE

- Reduce yearly utility cost for lighting of **\$29,706.93**.
- Reduce spending on an estimated **\$1,730.26** per year on light bulbs.
- Reduce yearly maintenance cost of **\$1,283.58**

### THE GLO SOLUTION

- Replace all traditional lighting with GLO LED lamps.
- Total savings over life of LED lamps: **\$252,721.36**
- Annual utility savings of **\$19,731.08**
- GLO's 5 year warranty eliminates all maintenance costs on labor.
- GLO's "0% Interest for 12 Months" program allows for monthly payments of **\$1,644.26** – based on monthly utility savings
- Annual energy reduction of 106,655 kilowatts
- Return on investment: **12.5 months**
- Total Project Cost: **\$20,545.59**

